

# SYKEDUP

Volume 17 / Issue 1 / 2009



[sykesgroup.com](http://sykesgroup.com)

# SYKES NEW ZEALAND

## COVER STORY > Sykes New Zealand have been chosen to supply hire pumps for a stream diversion in the central North Island.

The stream is to be diverted using Sykes pumps while the new culvert is laid and the stream bed cleared out.

New Wellington Sales and Rental Representative Peter Imlach, has been on hand to help with specification and set-up of the pumps.

With many more projects like this in the lower North Island, Peter said that Sykes customers will benefit from the increased support that he will be able to provide them with.

"I am excited to be working with Sykes Group, and from the projects I have seen so far I am extremely confident in the ability of Sykes to provide a dewatering solution unique to each customer," Peter said.



# EXHIBITIONS

## ROADEX/RAILEX, Abu Dhabi

In November 2008, Primax, a division of Sykes Group, participated in the ROADEX/RAILEX exhibition in Abu Dhabi to showcase our Safeway range.

It was a great success with a large visitor turn out, particularly with decision makers/engineers from Public Works Department, Municipality, Police, various consulting firms, developers and the Road Transport Authority.

The event was the first of its kind in Abu Dhabi. The capital city of United Arab Emirates is currently going thru massive infrastructure developments worth tens of billions of dollars. There was a great interest for the Traffic Lights (portable as well as solar powered), the Solingo 2000 signs and Variable Message Signs among most of the visitors.



**For further information on the Safeway range, contact your local Sykes representative or visit [sykesgroup.com](http://sykesgroup.com) or [primaxpumps.com](http://primaxpumps.com)**

## IMME, India

Also in November 2008, Sykes participated in the IMME exhibition in India, with India Sales Manager Viv Parikh and Asia General Manager Mike Brewer in attendance.

IMME is an exhibition targeted towards the mining industry in India, and had participants from mining equipment manufacturers, and rental and safety industry representation from companies based around the world.

The 4th IMME expo was held in Kolkata and provided humid and warm weather during the day, but was pleasant in the evening. Sykes partnered with M/S Alson to increase awareness of the Sykes brand and was located in the Austrade section.

Despite the economic downturn, the turnout was excellent and Sykes received a number of enquiries. Many visitors to the stand commented that they had heard of Sykes and knew their pump equipment to be of a high standard. Viv and Mike were able to impress upon visitors the vast application and user knowledge of pumps that Sykes has gained during its 41 years in business in Australia.



# ENVIRONMENTAL ANSWER



**With environmentally sensitive work, including well point dewatering, in and around the Mackay region in North Queensland, Managing Director of Total Water Management, David Walker chose Sykes FMX QS150 cabinet pumps equipped with the lube free Busch vacuum pump for his fleet.**

Not only does the Sykes Quiet Solution (QS) cabinet pump fit within today's environmental framework, they do so quietly, very quietly in fact. They run at a market leading mere 62 dBA @ 7m at full load with the lockable cabinet doors shut. Working near these units on site no longer entails wearing earplugs and yelling like it does with open frame pumps, making for a happier, less stressed work force.

To top off the user friendly and environmental benefits of the Sykes QS pump set, maintenance is made easy through two large access doors either side of the cabinet. Oil, fuel and water drain points are fitted and the entire base has a built in bund wall system should a spill occur it will be contained within the unit.

The Sykes QS series of pumps come in a range of models suitable for well point dewatering, water transfer, sewage bypass and high head pumping applications, all with the same quiet, effortless operation.

Whether you require your Sykes QS unit to be skid, pontoon or trailer mounted with hose racks, Sykes custom build your QS to your needs.



**Contact your local Sykes representative for further information on how we can custom build a Sykes QS pumpset to tailor to your needs or visit [sykesgroup.com](http://sykesgroup.com)**

## SYKES WILL FIND THE SOLUTION FOR YOU

**When a potential quarry customer approached Sykes, they had clear specifications as to the pump they required.**

The customer stipulated that ideally they wanted to have a pump that:

- could start itself up with the assistance of the float switches on a high level and shut itself down on a low level in a dam;
- was able to idle for a few minutes to warm up and then ramp up to a duty point at 1800rpm; then
- upon receiving a signal from a low level float switch decrease to idle for a few minutes before the shutdown to avoid any engine damage;
- was sound proof due to the residential neighborhood close by; and
- was able to contain an oil leak in case of spillage.

The specifications set out by the quarry customer were all easily achievable, so Sykes NSW Sales Representative Mark Edelstein offered a QS100i with a Cummins A2300 diesel engine, also with a auto start panel that incorporated a throttle controller.

Mark said that when the commissioning for the brand new QS100i was carried out on site the customers expressed their admiration for the workmanship and pump performance.

The quarry manager said it was hard to go past the Sykes product with its superior performance, reliability, quality and service not to mention the fuel efficiency that is so important in today's climate.



# SYKES

## WINNERS ARE GRINNERS!

**2008 proved to be an award winning year for Sykes Group, with the organisation awarded the Large Advanced Manufacturer Award at the 2008 Premier's NSW Export Awards and awarded the Excellence in Export Award at the 2008 NSW Business Chamber Awards.**

The Premier's NSW Export Awards recognised exporting success from around New South Wales and was attended by over 600 representatives of exporting organisations throughout the state.

Managing Director Jon Collins said he was proud to be able to accept an award that recognised the achievements of exporting businesses located outside metropolitan areas.

"We are proud to have been able to build our business so successfully in Newcastle and much of that can be attributed to the support of the local community," Jon Collins said.

"It is business organisations such as the HSBC and Hunter Business Chamber and government supported organisations such as the Hunter Export Centre and Export Finance and Insurance Corporation (EFIC) that have assisted Sykes Group in not only home grown success, but also success in our exporting endeavours."

"Sykes Group was recognised with this award from a strong field of competitors and I believe this is testament to our engineering team who continue to provide our customers with cutting edge pump technologies, keeping Sykes at the forefront of our market and our factory who manufactures our products to the highest quality."

The NSW Business Chamber Awards recognised business success from around New South Wales and Financial Director Allan Gibson said he was happy to be able to accept an award that recognised the achievements of businesses operating within New South Wales.

"Over the last few years export has become a larger focus of Sykes Group, and it is a great moment to be recognised amongst other outstanding businesses within the state and awarded the Export Award," Allan said.

"It is especially pleasing given our head office is located outside of a metropolitan area and therefore we often come up against additional pressures in relation to tighter timeframes and freight considerations."

Sykes Group operate out of their Cardiff, Newcastle based factory and Head Office and have recently had to expand their operations to an additional site nearby.



Sykes Managing Director Jon Collins with the Premier of New South Wales, The Hon. Nathan Rees.



Munish Sharma (Manager, Export Advisers Network NSW/ACT National Operations Group, Austrade) with Sykes Financial Director, Allan Gibson.

"We realised we had come to the time when we needed more space, which of course means more staff as well," Allan said. "We are in the end stages of completing our Fabrication Site, which is located just around the corner from our Workshop."

This expansion will allow Sykes to continue and expand not only their domestic activities, but also their exporting success.

"Despite the fact we have seen great success exporting, there are still many markets offshore that we have yet to tap into," said Allan. "We are excited about the future and continuing to provide our customers with the best possible dewatering solutions."



# SYKES CP150I TRAILER PUMP WORKING HARD FOR TWO SITES

A large mine company in the Hunter Valley recently commissioned a CP150i trailer mounted pump. As well as the usual pump requirements, which Sykes are able to meet and often exceed, the customer also wanted a pump which was able to be moved easily in order that it could be used at two sister sites that are located down the road from one another.

Sykes was able to provide the customer with a road registerable dual axle trailer mounted pump which could be easily transferred between sites.

Through the work done by Sykes engineering department, the trailer is able to be towed via light vehicle, only requiring inertia brakes as the total weight falls under 2000kg. The unit also has an inbuilt 24 hour fuel tank providing more flexibility for the customer.

The CP150i trailer pump set is used to transfer mine water between dams and depending upon the requirement, this could be up to 500m at a preferred flow rate of 100 l/s which makes this unit very versatile. The CP150i is capable of 100 l/s @ 47m total dynamic head.

With the commonwealth government set to introduce an emission trading scheme by 2010 efficiency levels of equipment on site is increasingly becoming a major factor in their selection. Sykes CP150i offers an efficiency level of 83 percent resulting in fewer emissions for the environment and reduced running costs.



**For more information of Sykes range of fuel efficient pumps please contact your local Sykes representative or visit [sykesgroup.com](http://sykesgroup.com)**



## PARTNERSHIPS prove the reliability of Sykes Pumps

Leading New Zealand contractor Ross Reid has worked with the Sykes New Zealand Rental Team for many years, and have come trust to Sykes implicitly. So when in late 2007 Clayton Reid and his company were successful in winning a marina up-grade project north of Auckland the decision to invest with Sykes was an easy one for Clayton and his team, for the required months of dewatering.

Sykes Auckland Sales Representative John Chapman provided the team with a QSCP150i – a pump from the Sykes Quiet Solution (QS) range. Not only does the QSCP150i manufactured for Ross Reid provide the additional advantage of fuel savings to them when in duty, the standard stainless steel internals & impeller design, within the wet-end provides the ability to handle and pass 77mm solids, salt water and marine mud for this application.

This has given Ross Reid extended pump life, reliability and short down time periods for routine maintenance. The Quiet Solution (QS) canopy also offers a safe working environment to staff on site and no complaints from neighboring residential property owners. The lockable doors add security and easy mechanical inspection ports.

In response to the great success of the Sykes pump in his fleet, in March 2008, Clayton purchased a second QSCP150i for other projects in the upper North Island. The second pump was obtained for sewer and pond over pumping and is also being considered as an efficient option to fill dust suppression trucks.

Ross Reid is a family owned business that has been contracting in New Zealand since 1954. Having the ability to



QSCP150i ( custom painted canopy ) working in Gulf Harbour, Auckland..

work in partnership or joint ventures with other business to get a job done is a strength of Ross Reid. For over 41 years Sykes has supplied strong reliable products to the demanding construction and mining industry around the world. Sykes New Zealand are pleased to have a good relationship with Ross Reid and look forward to adding value and providing support to them over the years ahead.

# SYKES CONTRACTOR PUMPS ARE WINNERS!

Sykes new modular design contractor pumps are proving a winner in the field. Built on the back of the traditional Sykes robust design, the new pumps have unique features which assist the end user with transportation, setup and maintenance.

The skid base is galvanized with inbuilt fork tyne pick up points, engine protection bar and suction hose "easy connect" frame. The internal pod then mounts within the skid and incorporates the engine pump package, fuel tank and single point lift frame.

The new features, along with the performance and efficiencies Sykes pumps provide, give the end user even more cost savings.



For more information contact your local Sykes Group representative or visit [sykesgroup.com](http://sykesgroup.com)



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